

TEXAS LAWYER

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TEXAS
LEGAL AWARDS
2024



REAL ESTATE ATTORNEY OF THE YEAR FINALIST: Kimberly Schlanger



Courtesy photo

**Kimberly E. Schlanger of Gibson,
Dunn & Crutcher.**

What was your most significant achievement of 2023?

Within Texas, my most significant achievement last year was advising on Goldman Sachs' new Dallas headquarters. In a market rife with distress and expensive capital, new ground-up office development is truly unique, and the firm's plans for the space are very innovative. Beyond that, Goldman Sachs' commitment to developing a new campus and increasing its base in Texas is significant, and the expansion is emblematic of the firm's desire for growth in the region, with an influx of real estate capacity (investment and credit-side, which are both based in Texas). It was also a complex transaction in terms of financing in this market, so I'm proud of the work we were able to accomplish.

What does it take to become a trusted real estate lawyer in Texas?

Texas is a growth market, so there's a lot of opportunity to cultivate trust. We've seen a lot of inbound investment into the state over the last few years, with more coming into the market. However, having the backing of a firm with wide-reaching national expertise like Gibson Dunn also adds credibility to any client relationship, and this experience has made it easier to leverage wider-reaching resources that other firms may lack.